

Measuring Your Production: Get the Most out of Your Metrics

Chad Pagels, Zeeland Truss and Components
Ben Pagel, BEP/Lyman – ABC Truss



MiTek[®]

Handout Sponsor

BCMC



Measuring Your Production: Get the Most out of Your Metrics

Ben Pagel, Network Manger, BEP/Lyman – ABC Truss
Chad Pagels, General Manager, Zeeland Truss and Components

Summary

- Using data metrics to get the most out of your:
 - Equipment
 - Materials
 - Workforce
 - Throughput

BCMC

Equipment



BCMC



BCMC



Equipment

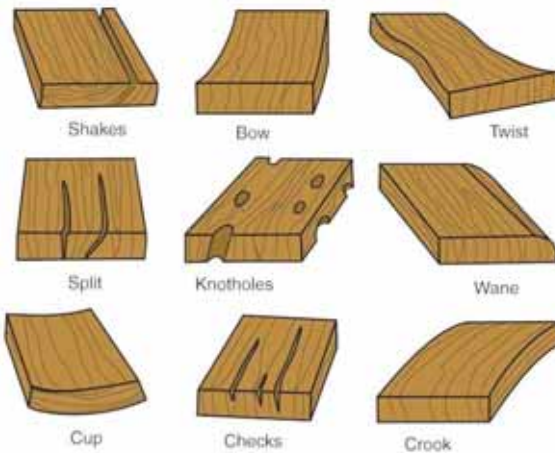
	Station	BDFT	Time Clock Hrs	Logged Hrs
Shift: 1	ALS		0	13.98
	HP1		0	15.77
	HP2		0	7.77
	Maximizer		0	10.19
	Spida1		0	7.71
Shift: 2	ALS		0	3.27
	HP1		0	7.76
	HP2		0	11.49
	HP3			0
	Maximizer		0	0
	Spida1		0	7.84
Shift: 3	ALS		0	5.91
	HP1		0	15.6
	HP2		0	15.84
	HP3		0	108.63
	Maximizer		0	54.05
	Spida1		0	7.98
	Spida2		0	1.8
			0	295.6

Equipment

Start Date	1/1/2019	Get Data	Clear Results	Compare Data	2x4	0.2916	Refreshing Completed: 6/21/2019 8:04:25 AM										Records that Match: 2963								
End Date	6/20/2019				2x6	0.4583											Average Build Time (Min Per Man): 2.588								
Start Span	20				2x8	0.6042											Average Piece per Min.: 0.107								
End Span	28				2x10	0.7708											Average Joints Per Min.: 0.107								
Start TCSize	0.12				4x2	0.125											Average BDFPer Min.: 0.0411								
End TCSize	0.2				TC/BC Size - on this report first piece starting from the left										Average LinFPer Min.: 0.1084										
																Total records found: 3745									
Job	Batch	Truss	TCPitch	BCPitch	TCSize	BCSize	OHL	OHR	HeelL	HeelR	Plies	Span	Emp#	Qty	Buildtrs	Build Date/Time	Station	Its/Trs	Pcs/trs	Bdf/Trs	Min/Man	Pcs/MM	Its/MM	Bdf/MM	LinF/MM
T93382F	3382-7P1	FF	0	0	0.125	0.125	0.000	0.000	1.500	1.500	1.0000	26.92	4	3	0.553	6/19/19 7:01 02 Floor		24	25	71.500	2.767	0.111	0.115	0.0387	0.1028
T93382F	3382-7P1	FFL	0	0	0.125	0.125	0.000	0.000	0.896	1.500	1.0000	26.92	4	3	0.553	6/19/19 7:01 02 Floor		23	27	75.000	2.767	0.102	0.120	0.0369	0.1028
T93382F	3382-7P2	FD	0	0	0.125	0.125	0.000	0.000	1.500	0.563	1.0000	20.71	4	2	0.267	6/19/19 7:35 02 Floor		19	22	56.167	2.000	0.091	0.105	0.0256	0.0960
T93382F	3382-7P2	FC	0	0	0.125	0.125	0.000	0.000	1.500	0.563	1.0000	21.60	4	2	0.267	6/19/19 7:35 02 Floor		19	23	57.500	2.000	0.087	0.105	0.0348	0.0926
T93382F	3382-7P2	F	0	0	0.125	0.125	0.000	0.000	1.500	1.500	1.0000	23.92	4	1	0.133	6/19/19 7:35 02 Floor		42	26	57.667	2.000	0.077	0.048	0.0347	0.0836
T93382F	3382-7P2	FA	0	0	0.125	0.125	0.000	0.000	1.500	1.500	1.0000	23.92	4	6	0.800	6/19/19 7:35 02 Floor		23	24	63.000	2.000	0.083	0.087	0.0317	0.0836
T93382F	3382-7P2	EA1	0	0	0.125	0.125	0.000	0.000	0.986	1.500	1.0000	23.92	4	6	0.800	6/19/19 7:35 02 Floor		23	26	65.833	2.000	0.077	0.091	0.0304	0.0836



Materials



Materials



Mill #	Length '	# Pieces	# Culled	Cull Factor
TOTALS		23814	1228	5.2%
44	8	294	5	1.7%
66	10	294	10	3.4%
44	12	294	15	5.1%
66	14	294	15	5.1%
66	10	294	10	3.4%
101	8	294	8	2.7%
44	8	294	5	1.7%
44	8	294	5	1.7%
101	10	294	10	3.4%
44	12	294	22	7.5%
66	14	294	36	12.2%
66	10	294	12	4.1%
66	10	294	5	1.7%
101	8	294	2	0.7%
44	8	294	7	2.4%
101	10	294	23	7.8%
44	12	294	22	7.5%
66	14	294	22	7.5%
66	10	294	18	6.1%
66	10	294	11	3.7%
101	8	294	3	1.0%
44	8	294	3	1.0%

BCMC

Workforce



- Challenge: Seasonality hit, order file increased
- Needed to increase production
- How do you do this without metrics?
 - Increasing hours
 - Increasing overtime
 - Add equipment

BCMC

1st Shift						
Dollars					\$0	\$
Board Feet	14,323	14,616	14,202	15,953	-	59,092
Hours	62	60	54	85	-	261
Bd Ft. Per	231	244	263	188	-	226
\$ per Direct					\$ -	\$
2nd Shift						
Dollars					\$ -	\$
Board Feet	6,261	9,881	7,292	8,717	-	32,151
Hours	65	62	52	54	-	233
Bd Ft. Per	96	159	140	161	-	138
\$ per Direct					\$ -	\$

➤ One of these numbers clearly shows an area of improvement

Plant A:

1st Shift: BDFT/HR Direct: 226

2nd Shift: BDFT/HR Direct: 138

Plant B:

1st Shift BDFT/HR Direct: 211

Plant C:

1st Shift BDFT/HR Direct: 213

BCMC

Workforce

- Data identified that adjustments needed to be made to second shift in “Plant A” to increase production
- Root causes
 - Supervisor promotion – new shift supervisor
 - Employee turnover – lost line leads needed to train new
 - Staff numbers on shift
- Corrective actions:
 - First shift supervisor to work split shift to help train second shift supervisors
 - Staff shift accordingly for full production on tables

BCMC

Workforce

Truss Labor Calculator

Enter values in green cell's only

	January	February	March	April
Budgeted Sales	1,000,000	1,000,000	1,000,000	1,000,000
% of Panel Sales	20	20	20	20
Sell \$ of Jobs Produced (previous month)	1,000,000	1,000,000	1,000,000	1,000,000
Bd Ft of Jobs Produced (previous month)	1,000,000	1,000,000	1,000,000	1,000,000
Sell Price per BF (~1.20 - 1.50)	1.00	1.00	1.00	1.00
Ship Days	20	20	23	20
Overall BF production	75	85	95	105
Work day	9	9	9	8
Number of people needed	59.3	52.3	40.7	47.6
Plus (Vacation, Sick....)	2	2	2	2
Total Shop Employees needed	61.3	54.3	42.7	49.6

*This number include shop supervisors
Does not include Drivers and Maintenance
Does not include Office personnel*

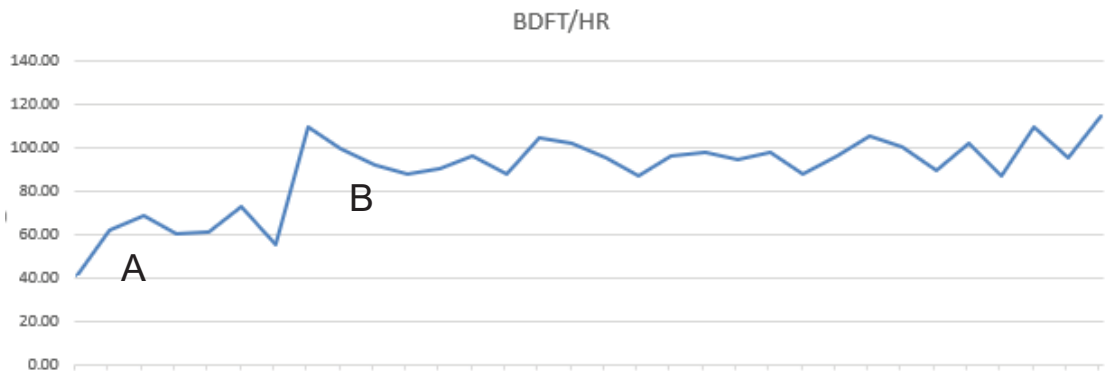


Throughput

- Challenge: Increase BDFT/HR production at plants

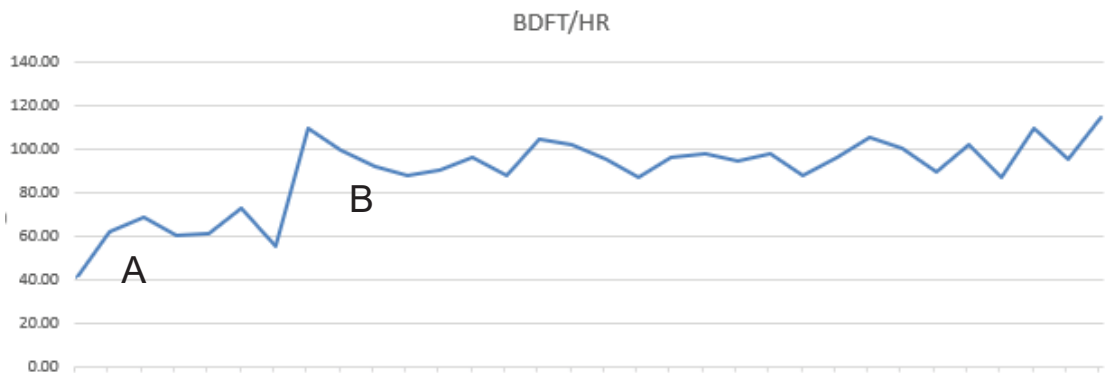


Throughput



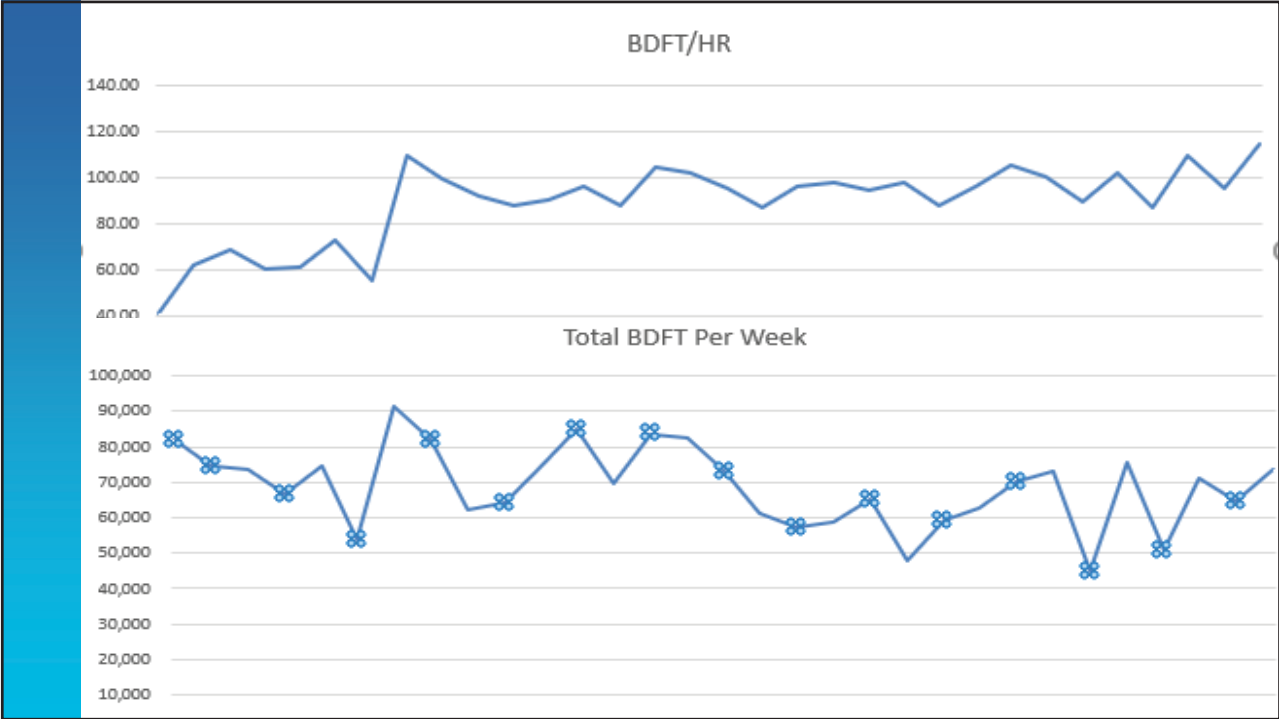
BCMC

Throughput



- Prior to A, trend was the same, 40 BDFT/HR. Plant manager was replaced and initial increase was seen
- Still not seeing averages the plant was able to produce. Point B, implemented bonus program that saw immediate and sustained success

BCMC



Throughput

Monday	Tuesday	Wednesday	Thursday	Friday
23	24	25	26	27
30	October 1	2	3	4
Jobs: 5 27599.15 110.4 %	Jobs: 5 17285.32 69.1 %	Jobs: 5 27653.82 110.6 %	Jobs: 5 22494.82 90.0 %	Jobs: 6 28156.98 112.6 %

BCMC



Automated Building Components
1111 8th Street
PO Box 133
Chetek, WI 54720



Setting the Standards for Quality & Service

Phone:
Toll Free - 1-800-524-9990
Local - 715-924-4857
Fax - 715-924-2565

Current Schedule
08-22-2019 @ 11:26:37am
(CDT)

Job Schedule ▾ Filter ▾ Library System ▾ Help ▾ Logout

Current Schedule

Auto Refresh Page On Off

Total Jobs Displayed Below: 54

Action	Job #	Del Date	Salesman	PO#	Contractor	Job Name SubDivision	Address, City Plan/Lot	Designer	Customer Name	Status
										Last Chng
Search <input type="text"/> Clear <input type="text"/>					topaz					
Menu ▾	T93512F	08-26-2019	Chris J	CN84066	Topaz Lic	Henrik Hauptert	8120 157th Terrace, Savage	S. Joe Toufar	Lyman Lumberichan	Engineered 08-16-2019
Menu ▾	T93512Q	08-26-2019	Chris J		Topaz Lic	Henrik Hauptert	8120 157th Terrace, Savage	S. Joe Toufar	Lyman Lumberichan	Built 08-22-2019
Menu ▾	T93596	08-27-2019	Chris J	CN84808	Topaz Lic	Payton XI 8340	8340 159th St, Savage	Chad Olson	Lyman Lumberichan	Raw Cut 08-22-2019
Menu ▾	T93815	08-26-2019	Chris J	CN84876	Topaz Lic	Payton XI 15762 Wyom	15762 Wyoming Ave, Savage	S. Joe Toufar	Lyman Lumberichan	Engineered 08-14-2019
Menu ▾	T93512	09-03-2019	Chris J	CN84866	Topaz Lic	Henrik Hauptert	8120 157th Terrace, Savage	S. Joe Toufar	Lyman Lumberichan	Sent For Approval 08-20-2019
Menu ▾	T93695F	09-03-2019	Chris J	CN84872	Topaz Lic	Maverick Hartung	20372 Greenwood Ave, Lakeville	S. Joe Toufar	Lyman Lumberichan	Checkins 08-20-2019
Menu ▾	T93695Q	09-03-2019	Chris J	CN84872	Topaz Lic	Maverick Hartung	20372 Greenwood Ave, Lakeville	S. Joe Toufar	Lyman Lumberichan	Ordered 08-20-2019



Throughput



Final Thoughts

- Use data to spot trends and identify problem areas
- Watch out for unintended consequences and have a way to identify
- Do a proper root-cause/corrective action exercise on the data
- You are never done tracking data

BCMC

Questions?

- Ben Pagel
 - Email: bpagel@trussabc.com
- Chad Pagels
 - Email: chadp@zeelandlumber.com

BCMC

SBCA Resources

➤ For more resources on this topic, visit www.sbcindustry.com and search for the below titles:

- [Webinar: Making Lean Work for You: Part 1](#)
- [Webinar: Making Lean Work for You: Part 2](#)
- [Webinar: Making Lean Work for You: Part 3](#)
- [Lean Manufacturing...Where to Start?](#)
- [Why Measure?](#)
- [Do You Know if a Product is a Winner or Loser?](#)

BCMC

Learning Labs

Wednesday

- 1 pm – Partnering with a National Builder
- 2:30 pm – Best Practices for Developing a Local Workforce
- 4:00 pm – Designing for the Code

Thursday

- 12 pm – Knowing Your People to Keep Your People
- 1:30 pm – Safety
- 3 pm – Cybersecurity

BCMC

Please Fill Out Your Session Evaluation

BCMC

How **BCMC** Contributes to Your Business Success



Best practices are shared by industry experts in every educational session.

Conversations with peers lead to ideas that transform individual businesses.

Meetings with suppliers give insight into opportunities for further innovation.

Coming together for one week every October generates ideas and energy that drive the industry forward throughout the year.

2020

KNOXVILLE

WASTE LESS. BUILD MORE. SELL MORE.

MATCHPOINT® DIRECTDRIVE™ SYSTEM

WASTE LESS LABOR, SPACE, LUMBER AND PRODUCTION TIME.

MiTek's MatchPoint® DirectDrive™ System is a fully integrated software and material handling system boosts roof truss cutting and assembly for greater plant productivity.

The MatchPoint® DirectDrive™ System:

- A cellular approach to truss manufacturing that takes multiple manually managed processes and coordinates them as a whole
- Utilize software and machinery relationship to stabilize the manufacturing schedule – thus allowing for better planning and less variability
- Pick, cut, and deliver material to a build station with no hands touching the material
- Designed to address labor shortages, complex truss designs, material handling issues, and productivity demands

Achieve a new standard of performance for you and your customers with the strongest, most complete commitment to support your success at every step.

Learn more at [MiTek-US.com/DirectDrive](https://www.MiTek-US.com/DirectDrive) or call us at 800-325-8075

COPYRIGHT © 2019 MITEK INDUSTRIES, INC. ALL RIGHTS RESERVED

MiTek®