



MID ATLANTIC STRUCTURAL BUILDING COMPONENTS ASSOCIATION



2012 MEMBERSHIP GUIDE

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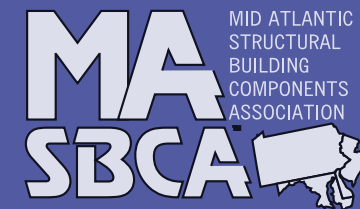
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MASBCA Board Members Mr. Joseph Hikel – Shelter Systems Limited
Mr. Kenneth Slotter – Shelly Enterprises, Inc.
Mr. Thomas Wurster – H.M. Stauffer & Sons, Inc.

2012 MEMBERSHIP GUIDE



Please contact a chapter member with your questions or requests

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Why use components? Why not?

Structural building components are the future of framing. Engineered components are more cost effective, environmentally friendly and durable than typical stick framing. Penetrating more markets each year across the country, components are designed to meet building codes and perform under wind and other stresses. Why not use components?



SBCA's MID ATLANTIC CHAPTER

About the Mid Atlantic Structural Building Components Association

The Mid Atlantic Structural Building Components Association (MASBCA) is a local chapter of the Structural Building Components Association (SBCA). MASBCA is composed of truss and wall panel manufacturers as well as related suppliers to our industry.

Our members are located in Pennsylvania, New Jersey, Maryland and Delaware, and we also ship into Virginia, West Virginia, New York and Ohio.

MASBCA – Your Neighbors at Work

Our chapter members are an important part of the local economy, providing jobs and contributing to the community. Together, we are making a difference and building the future with components.

- 33** Component Manufacturing Plants
- 2,000** Employees at Manufacturing Plants
- 65** Additional Locations (e.g., sales, design and stores)
- 1,000** Employees at Additional Locations
- 330** Trucks Operated by Members

- \$160** Million Annual Sales Volume for Wood Roof Trusses
- \$50** Million Annual Sales Volume for Wood Floor Trusses
- \$40** Million Annual Sales Volume for Wood Wall Panels
- \$30** Million Annual Sales Volume for LVL/I-Joists/Glulam
- \$450** Million Total Average Annual Sales Volume

Figures calculated and rounded from confidential member survey compiled in 2008

Looking for online education?

Designed for architects, engineers, specifiers, contractors, suppliers, building officials and members of the fire service, SBCA offers FREE Component Technology Workshops (CTW) – online multimedia courses addressing key issues affecting the structural building components industry. Continuing education credit is also available. Visit ctw.sbcindustry.com for more information.

Would you like a live seminar?

In addition to the Component Technology Workshop online courses, our chapter members would be pleased to schedule a live presentation for your group. Just a few of the groups we're educating include:

- ▶ Atlantic Builders Convention (ABC)
- ▶ Pennsylvania Building Officials Conference (PennBOC)
- ▶ Pennsylvania Housing Research Center
- ▶ Pennsylvania Association of Code Officials (PACO)
- ▶ New Jersey Code Enforcement Officials through Rutgers University
- ▶ Burlington County, NJ Emergency Services Training Center
- ▶ Middlesex County, NJ Fire Academy

We would be pleased to provide you with more information on our industry – just let us know how we can make your job easier!

Would you like to tour a truss plant?

By visiting a truss plant in your area, you can:

- ▶ Gain a better understanding of the manufacture of structural building components
- ▶ Ask questions and discuss issues with the industry representative leading the tour
- ▶ See first-hand why structural building components are the future of framing.

Please let us know if you are interested in touring a plant near you!

